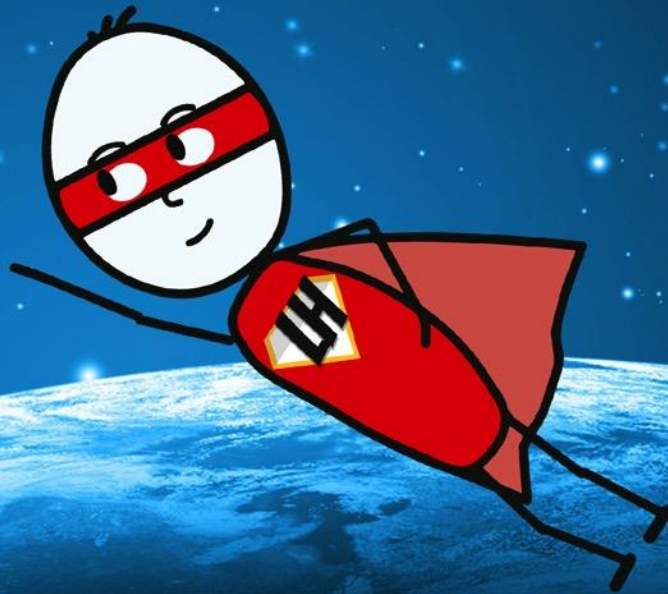


LITMOS HEROES

Saving the world *from* boring learning



Release Notes

21-November-2018

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Diversity and Inclusion

Code	Title	Duration	Region
LC10112	Your Unique Diversity in the Workplace (2018)	20 minutes	Global
LC10113	Identifying Diversity in Others (2018)	20 minutes	Global
LC10114	Leveraging Diversity and Strengths in the Workplace (2018)	20 minutes	Global
LC10115	Transgender Protections in the Workplace (2018)	20 minutes	Global

Description:

Have you ever wondered how your unique experiences, and the perspectives they lend, make you an asset to your work environment? Maybe you've never considered that each person's uniqueness could be their most important resource when working on a team. In these courses, you'll learn the effect of knowing your own unique value, as well as that of others. We've updated our Diversity and Inclusion collection to reflect any policy changes made in 2018.

Policy and Compliance

Code	Title	Duration	Region
LC10207	Information Security 101 (2018)	15 minutes	Global
LC10209	Mobile and Portable Device Security (2018)	20 minutes	Global
LC10210	Cyber Security: How to Stay Safe Online (2018)	30 minutes	Global

Description:

It is safe to assume that almost everyone has some type of Internet connected device they use in their day-to-day work. Digital technology develops at a rapid speed; cyber criminals develop ways of accessing your data at an even faster speed. Create a culture of security and compliance within your staff, and protect your clients, their data, and your organization.

Human Resources

Code	Title	Duration	Region
LC16015	Understanding the Code of Conduct Policy (2018)	30 minutes	US
LH70005	Performance Reviews (2018)	5 minutes	UK/EU

Description:

The regulations and expectations of Human Resource professionals is always changing and it's important to stay on top of it in order to stay compliant. That's why we're releasing new 2018 versions of the critical courses in the Human Resources collection. We're also working on updating the entire collection. Stay tuned for more information.

Health and Safety

Code	Title	Duration	Region
LH20014	Texting While Walking (2018)	5 minutes	UK/EU

Description:

Texting while walking, it's more difficult than walking and chewing gum. You've seen the video where the person, texting while walking, falls into a fountain, or maybe the guy that walks into a pole? Our phones are like an additional appendage, but find out why texting while walking can really be detrimental to your safety and the safety of others.

Care Certificate

Code	Title	Duration	Region
LH15024	Lone Working (2018)	5 minutes	UK/EU
LH15015	Move and Assist (2018)	5 minutes	UK/EU

Description:

We know you care about your employees and we care about you! So, we're busy updating the courses in our Care Certificate collection to ensure you have the very best content that is the most relevant and will benefit your organization and your employees.

Bloomberg Studios

Code	Title	Duration	Region
LHB1048	Bloomberg Studio 1.0 - Stewart Butterfield, Flickr and Slack	20 minutes	Global
LHB1050	Bloomberg Studio 1.0 - Drew Faust, President of Harvard University	20 minutes	Global
LHB1052	Bloomberg Studio 1.0 - Melinda Gates	20 minutes	Global
LHB1064	Bloomberg Studio 1.0 - HBO's, <i>Silicon Valley</i> , Mike Judge and Alec Berg	20 minutes	Global
LHB1061	Bloomberg Studio 1.0 - Nest, Tony Fadell	20 minutes	Global
LHB1056	Bloomberg Studio 1.0 - Bill Maris, Google Venture	20 minutes	Global
LHB1057	Bloomberg Studio 1.0 - David Nevins, Showtime	20 minutes	Global
LHB1058	Bloomberg Studio 1.0 - Sean Parker, Napster and Facebook	20 minutes	Global
LHB1059	Bloomberg Studio 1.0 - Jeff Weiner, LinkedIn	20 minutes	Global
LHB1068	Bloomberg C-Suite - Dunkin Brands	20 minutes	Global
LHB1069	Bloomberg C-Suite - CrossFit	20 minutes	Global
LHB1070	Bloomberg C-Suite - Domino's Pizza	20 minutes	Global
LHB1071	Bloomberg C-Suite - Cadillac	20 minutes	Global
LHB1072	Bloomberg C-Suite - Seattle Sounders MLS	20 minutes	Global

Description:

We are excited to be adding more courses through our partnership with the Bloomberg Media Group. By examining what makes some of the industry top leaders stand out above the rest, this offers future leaders the opportunity to grow and emulate their processes. Bloomberg C-Suite is a series of in-depth conversations with C-Suite executives from some of the most recognizable brands, examining how they are shaping the future of business, by illuminating their vision for what comes next. Bloomberg Studios sits down with the biggest influencers in technology and media, to find out who they are, how they got there, and where they're going. (Please note: these courses are only for use within Litmos LMS or Litmos Launch LMS.)

Sales Mastery

Code	Title	Duration	Region
LH60030	Always Be Closing	10 minutes	Global
LH60031	Selling to Power Buyers	20 minutes	Global
LH60032	Selling Through Questioning	10 minutes	Global
LH60033	Mastering Cross-Cultural Negotiations	15 minutes	Global

Description:

You have a product or service. It's great. People buy it. If only it were that easy! We know that the sales cycle is a complicated process that requires attention and cultivation at each step. We've got you covered! These courses provide you the tools to improve your selling skills and grow your pipeline.

Customer Service

Code	Title	Duration	Region
LH30006	Introduction to Key Account Management	10 minutes	Global
LH30007	Key Account Management in your Business	15 minutes	Global

Description:

Customers are the driving force behind your business and it's imperative that your sales and service supports the needs of your customers. However, many companies have larger customers that make a financial impact to your organization; these customers are key accounts. Understanding the needs of these key accounts and how they are unique from your other customers is an important distinction that can impact your bottom line. Seem confusing? Don't worry, our Key Account Management courses will make it easy and soon you'll be the superhero of key accounts!



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